

Capability Statement



Company Overview

Visionary Growth Advisors LLC has over 60 years of combine experience providing management consulting services for both government and commercial clients. We bring together the complementary experiences and skillsets of two highly-successful executives to offer commercial and public (Federal, State, local) entities a unique continuum of management consulting services.

Core Competence

Visionary Growth Advisors offers a suite of services that can be provided individually or as a comprehensive set:

- Merger & acquisition (annexation) guidance and support,
- Seamless operations integration solutions
- Neutral/unbiased Enterprise Resource Planning (ERP)/Point Solution selection and implementation
- Off-site Cloud hosting and cybersecurity support services

Differentiators

Visionary Growth Advisors' executive leaderships' combined experience in small to large, Federal and commercial organizations, alike, successfully leading:

- ERP/Point Solutions selections and implementation
- Change management and organizational improvement, from new product/service introduction to organization-wide transformation
- Planning and conducting financial and organizational turn-arounds
- Merging new-partner organizations, from human capital through IT solutions

Past Performance

- Established a general technology support resources company primarily supporting the public sector, including multiple contracts over 15 years supporting Wright-Patterson Air Force Base (Dayton, OH).
- Planned and directed the financial turnaround of critical access hospital on verge of bankruptcy. Achieved profitability in less than 9 months through efficiencies, process improvements, added referral source services, and charge master corrections.
- Started 5 tech services companies serving both private and public sectors. Each company was built via organic and M&A growth to reach \$10-28M in annual revenue.

Douglas P. Schweikhart, CEO

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Company Data

CAGE Code

9WPC9

UEI

XECXM3TFZG68

Socio-Economic Certification

SDVOSB

Service-Disabled Veteran-
Owned Small Business

NAICS

541611

Administrative Management
and General Management
Consulting Services

541613

Marketing Consulting
Services

541618

Other Management
Consulting Services

561499

All Other Business Support
Services

518210

Data Processing, Hosting,
and Related Services

Accept Credit and Purchase Cards

Yes